



Easy Solutions

Outsource your collection program

ERS has the experience, processes, skills and scalability to manage the unique needs of your printer cartridge and cell phone collection program from the most basic options to a fully-integrated custom website. Consider having ERS manage the details of your cartridge and cell phone collection program and find out how easy it will be for you to continue profiting without all the extra work.

Receiving and processing of all cartridges and cell phones

ERS maintains a state-of-the-art processing center that was custom built in 2005 for the specific purpose of receiving, identifying and processing shipments of cartridges from thousands of unique customers. Shipments from your customers would undergo the same stringent inspection process as ERS shipments to ensure you are paying program participants for cartridges and cell phones that meet your standards.

Over one million cartridges and cell phones are processed at ERS each month.

Fulfillment of program materials

ERS will manage all materials that need to be shipped to your program participants. This may include prepaid shipping labels or boxes labeled with prepaid shipping for sending cartridges and cell phones to our recycling center, program information and promotional pieces.

You set participant pricing

When setting up a custom website for your program, ERS will display the values for used cartridges and cell phones that you determine for your participants. You can choose a flat rate or a custom list that shows your specified pricing.



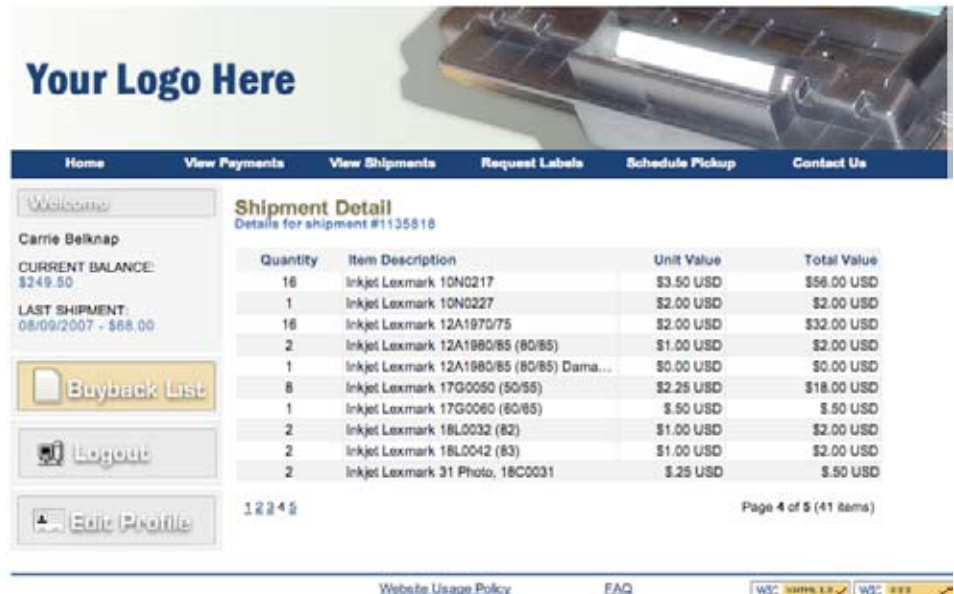
Experience – Processes – Skills – Scalability

Secure online reporting

All the data you need regarding your participants' shipments can be accessed through an online extranet. Check into specific accounts or review totals across all participants at any time. All data is recorded in real time so you'll have access to the most up-to-date information.

Providing customer service for your program participants

Let ERS manage the customer service for your program. Our trained professionals are experienced in answering questions specific to cartridge and cell phone collection programs. In a recent survey, current collection program participants rated their satisfaction with our customer service department at 99.8%.



Your Logo Here

Home View Payments View Shipments Request Labels Schedule Pickup Contact Us

Welcome
Carrie Belknap
CURRENT BALANCE: \$249.50
LAST SHIPMENT: 08/09/2007 - \$68.00

Buyback List
Logout
Edit Profile

Shipment Detail
Details for shipment #1135818

Quantity	Item Description	Unit Value	Total Value
18	Inkjet Lexmark 10N0217	\$3.50 USD	\$56.00 USD
1	Inkjet Lexmark 10N0227	\$2.00 USD	\$2.00 USD
18	Inkjet Lexmark 12A197D/75	\$2.00 USD	\$32.00 USD
2	Inkjet Lexmark 12A198D/85 (80/85)	\$1.00 USD	\$2.00 USD
1	Inkjet Lexmark 12A198D/85 (80/85) Dama...	\$0.00 USD	\$0.00 USD
8	Inkjet Lexmark 17G0050 (50/55)	\$2.25 USD	\$18.00 USD
1	Inkjet Lexmark 17G0060 (60/65)	\$1.50 USD	\$1.50 USD
2	Inkjet Lexmark 18L0032 (82)	\$1.00 USD	\$2.00 USD
2	Inkjet Lexmark 18L0042 (83)	\$1.00 USD	\$2.00 USD
2	Inkjet Lexmark 31 Photo, 18C0031	\$1.25 USD	\$2.50 USD

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Website Usage Policy FAQ W3C XHTML 1.0 W3C CSS

Custom marketing materials

Save time by utilizing the in-house creative departments at ERS to make promotional and other marketing materials for your program participants.

- Brochures
- Direct mail pieces
- Welcome materials
- Flyers
- Catalogs

Participant payment

Cutting checks for each of your program participants can be a tedious job. Let ERS handle that part of your program and take the hassle off your shoulders. Payments can be processed weekly, monthly or quarterly.





Easy Solutions

ERS' proven processes and infrastructure enable you to focus on your core business.

ERS has the size and scale to handle high volumes of cartridges because of the increased efficiency afforded by our new facility and systems. Yet with increased automation, our dedication to high quality standards remains constant. The most critical part of the process is still done by hand. Every cartridge is still visually inspected by a well-trained person to ensure you are paying customers for cartridges that meet your standards.

Capabilities include:

- Integration with customer websites
- Advanced custom tracking and reporting
- Data exchange through XML or other means
- Live data entry stations

Experience

Throughout our 17-year history, ERS has focused solely on providing reverse logistics services to the printing supplies and wireless aftermarkets.

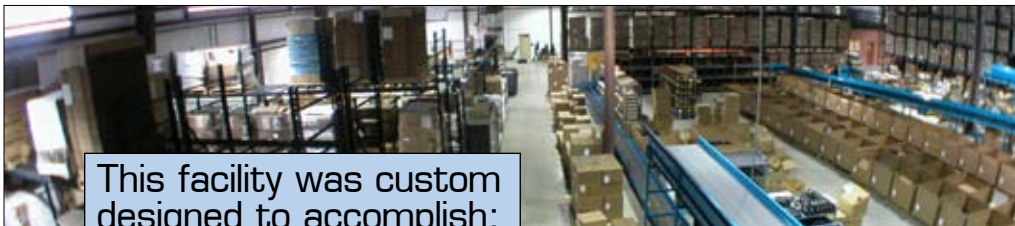
Continued investments in time, resources and infrastructure have helped us develop processes and applications specifically designed for handling shipments of empty printer cartridges. In fact, ERS has specifically identified over 60 million individual units since 1990.

Processes

ERS utilizes a custom-developed, proprietary inventory management and logistics application. Because this system was wholly created by our team of in-house developers and analysts, it offers the flexibility to adapt to changing business requirements and client needs. This approach gives us the ability to integrate with partners in ways that may not be possible with off-the-shelf software.

Scalability

Our custom-built facility was designed to meet the unique needs of our business. It incorporates state-of-the-art warehouse automation and identification systems that have a capacity to induct, identify and process over 40 million printer cartridges and cell phones each year.



This facility was custom designed to accomplish:

- Induction
- Identification
- Disposition
- Detrashing
- Sorting
- Quality control



Experience – Processes – Skills – Scalability



Easy Solutions

Why ERS

From our facility layout, to our custom systems and applications, to the ways we train our employees; everything we do revolves around processing shipments of empties. Every aspect of our business has continually evolved to achieve this objective.

Leverage Our Infrastructure

Contact ERS representatives to find out how your company can benefit from the investments we've already made. Our company is looking for new opportunities for collection program management or complete acquisition.

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